



8. Corporate citizenship and commitment to the City.

Cabrera's Corporate Citizenship. Cabrera understands the importance of establishing a local presence in the communities it serves as it reflects a commitment to the State of California. This includes playing an active role in the community such as providing mentorship programs, internship opportunities to local students, and supporting local charities. Cabrera continuously makes monetary donations to support numerous organizations throughout the communities in the State including: TELACU Education Foundation, Latino Theater Company, Catholic Charities of Los Angeles, National Association of Latino Elected Officials, Community College League of California, League of California, NALEO Education Fund, Los Angeles Bilingual Foundation, Citizens for Long Beach City College, Special Children's Charities, Stanford Black & Latino Business Association, California Latino Caucus Institute, New America Alliance, Adelante Mujer Latina, and League of United Latin American Citizens. **Specifically, in the past year, Cabrera provided support (over \$6,000 in 2012) for the Women in Public Finance (WPF) Los Angeles Chapter, Chicano Latino Youth Leadership Project, TELACU Education Foundation, California Youth Karate Club, California Women Lead, California Independent Cities Association, The Heart Foundation and California Latino School Boards Association.**

Additionally, Cabrera understands the importance of creating leadership and networking opportunities for women in the public finance arena. Cabrera has supported [REDACTED] efforts to work over the past two years to establish three WPF chapters in California (Los Angeles, San Diego and Northern California). She is also a Board member of the National WPF. Since then, the WPF chapters continue to increase in size and provide opportunities for mentorship, networking and philanthropy for women in public finance not just in throughout California.

Cabrera is certified as a minority-owned business enterprise ("MBE") nationally and in the State of California. Cabrera is currently certified as an MBE by the Southern California Minority Business Development Council. As a MBE, Cabrera understands the challenges that that minority-owned, women-owned, small, local and emerging firms at times have in participating in new issue Public Finance transactions. The firm has continuously worked with other M/WBE and DBE firms while serving as senior manager on other transactions, as well as national and regional firms. Cabrera strives to remain fair to all participating managers on each transaction it manages. The firm also procures local goods and services such as office supplies, technology services and document services.

